

## **Cheytec Telecommunications Now an Authorized Distributor of Ericsson Wireless Equipment**

**Sayreville, New Jersey: August 2016** — Cheytec Telecommunications (Cheytec) is a provider of complete wireless telecommunication solutions encompassing real estate, finance and technology. Cheytec's distribution and reseller agreement with Ericsson, the world's leading provider of networking technology and services to telecom operators, expands its in-building and near-building solutions to provide optimal coverage for tenants, occupants and residents.

"We're excited to increase third-party access to Ericsson's network hardware and technologies," said Michael B. Wright, Vice President of Sales and Business Development at Cheytec. "There is an emerging need for real estate owners across North America to procure and deploy new wireless infrastructure to specifically address coverage and capacity requirements within their buildings and user and tenant-dense areas. Through our partnership with Ericsson, Cheytec can bring together building owners, service providers, and wireless carriers to offer levels of in-building cellular service previously unavailable."

Cheytec has become well known for anticipating the wireless marketplace's evolving needs. Cheytec's approach is coordinated with the wireless carriers to address end-user and anticipated network capacity requirements within the national commercial real estate and office space markets.

"This is a game changer! For the first time, a building owner can purchase and deploy an end-to-end in-building system that includes the Ericsson active gear and signal source," said Mr. Wright. "We are bringing a solution to REITs and building owners looking to enhance the value of their building portfolios while addressing their tenants' need for fast, reliable, and high-capacity cellular service. This model alleviates the wireless carriers' capital requirements to deploy the preferred Ericsson solutions in-buildings while addressing a very real need to increase cellular access and capacity within the commercial building space."

### **About Cheytec**

Cheytec Telecommunications is an Authorized Reseller of Ericsson wireless equipment. Headquartered in Sayreville, New Jersey, Cheytec deploys and operates wireless telecommunication systems. This includes distributed antenna systems (DAS), small cell, C-RAN, DOT, and other in-building solutions to deliver optimal wireless coverage inside office buildings, commercial buildings, hotels, campuses, sporting venues, and high-traffic areas. Cheytec also provides real estate and lease management services for wireless operators, and offers infrastructure leasing options.

Cheytec delivers the wireless coverage that today's consumers and businesses need wherever life and work take them. **Visit us at [www.cheytec.com](http://www.cheytec.com).**

**For specific information on this distributor program, please contact [distributor@cheytec.com](mailto:distributor@cheytec.com)**